

IP Section Licensing Committee Meeting

Thursday, April 5, 2007, 12:00 p.m. – 1 p.m.

MINUTES

PARTICIPANTS: Oliver Kilroy, Brian Knapp, Allison Malin, Gadi Navon, Neil Olson, Steven Sereboff and Dana Shultz.

Brian Knapp chaired the call and served as Secretary to record the Minutes.

Licensing Committee Suggestions.

- Model Forms / Model Contracts database – basic forms of commonly used agreements (*e.g.*, license in, license out, work for hire, employment contract, etc.). Members could contribute standard, “sanitized” forms used in their practice (with permission from the firm or company where necessary). Dana Shultz noted that a Yahoo! licensing-related group does have a repository for forms, albeit not comprehensive, and this may be the best place for such a database.
- Topics for future Licensing Committee Conference Call discussions:
 - SanDisk case, recent decisions
 - Negotiations Process / Approach Best Practices: including tips for getting around “procedural” / “process” roadblocks in negotiations and other negotiations best practices

Meeting adjourned.